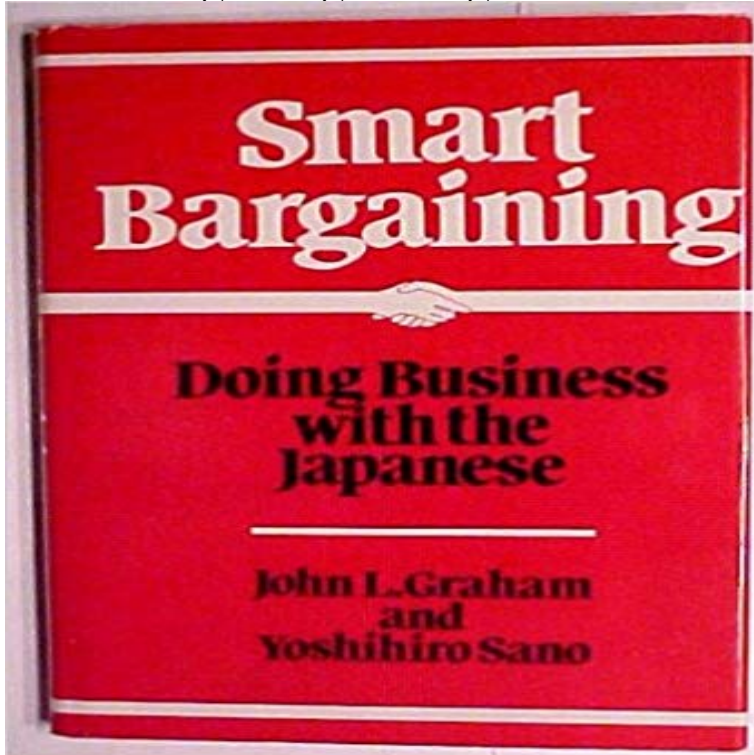


Smart bargaining: Doing business with the Japanese



Opportunities for foreign companies in Japan are numerous if managers understand negotiation strategies and tactics. This book explains the principles of Japanese negotiating techniques while providing practical advice on how to conduct effective face-to-face meetings with Japanese clients. This edition, which has been expanded and updated to meet current challenges facing Western executives, includes new chapters dealing with structural differences in Japanese industry and specific considerations for mergers, acquisitions and large real estate transactions. Yoshihiro Sano is the president of a firm specializing in cross-border mergers and acquisitions in the US and Japan.

Welcome to the blog of Joan le Grande. I'm changing the blog to english so forgive me the dutch articles before. I already translated a few, keeping it up! Anyway, stay tuned for lifestyle articles and reviews about games or other nerdy stuff. Enjoy! Categories Comics Games Playstation 4 Wii U Lifestyle Posted by Joan le Grande in Games, Playstation 4 Leave a comment Tagsexperience, first look, Games, Playstation 4, Playstation VR review, ps4 VR review, virtual reality YES YES YES. I'm super hyped about the VR, but you obviously knew that already because of my last blogpost. There were a few hiccups because I ordered it online and I was working during the time it came. I stressed, freaked, jumped and finally gave up on the thought I got to play on the day it came out. But luck was on my side and when I got home, 20 minutes later the VR glasses arrived! In this post I will take you with me on my first experience with virtual reality. Was it as awesome as I hoped? Or is nauseating and not really my cup of tea? Read and find out!

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